

Worksheet #3: News Briefs

Brief #1

What news brief did you just hear? _____

Do you believe that it's true/accurate? _____

How does this change your negotiations? _____

Who will you negotiate with next? _____

Brief #2

What news brief did you just hear? _____

Do you believe that it's true/accurate? _____

How does this change your negotiations? _____

Who will you negotiate with next? _____

Brief #3

What news brief did you just hear? _____

Do you believe that it's true/accurate? _____

How does this change your negotiations? _____

Who will you negotiate with next? _____